# Romania: a new chance

Making the most of the current challenges

STAY 2 m APART

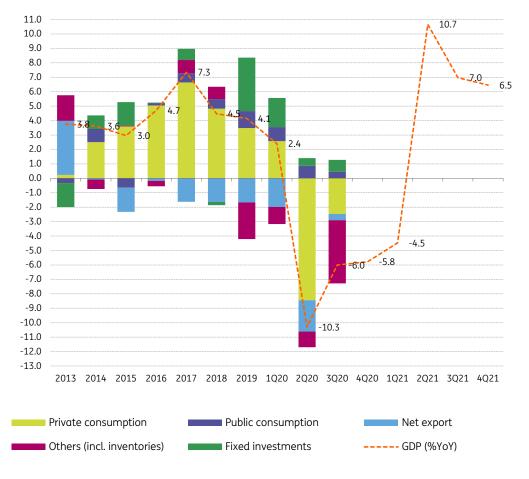
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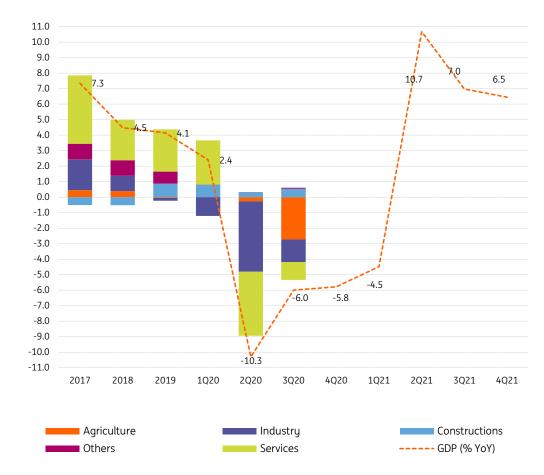


## GDP growth structure: imbalanced but improving

Investments made a nice comeback in 2020 so far. Net exports will remain a drag for growth as the trade deficit widens despite contracting demand



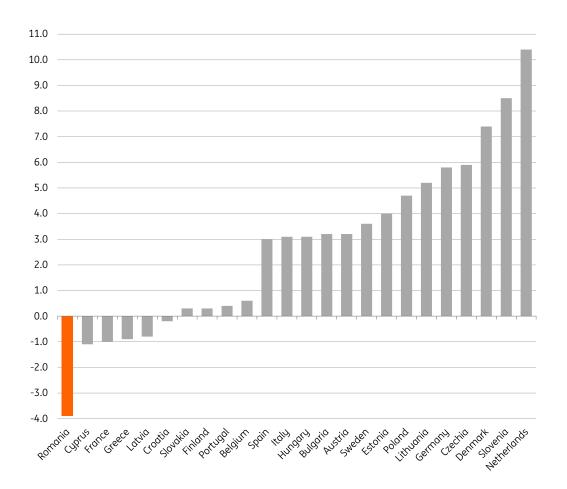
Supply side: the lockdown severely impacted private services. Industry was already in contraction since 2019. Constructions could keep the flag up in 2020



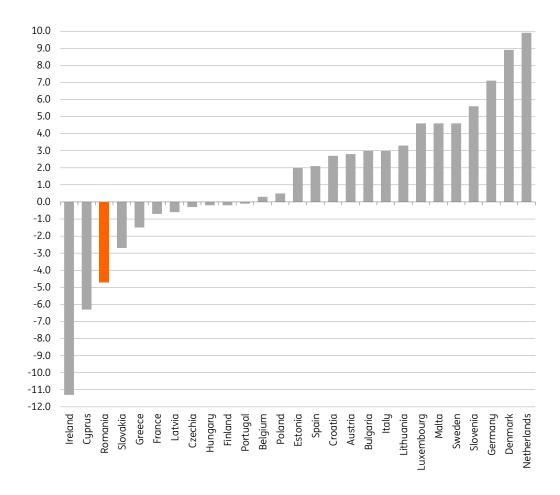


### External imbalances stand out

Goods & services net balance (2019, % of GDP)



Current account balance (2019, % of GDP)

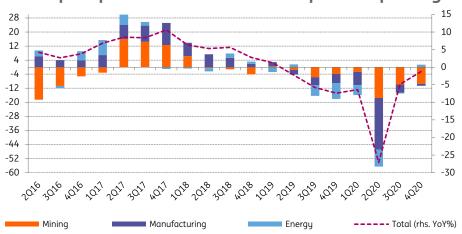


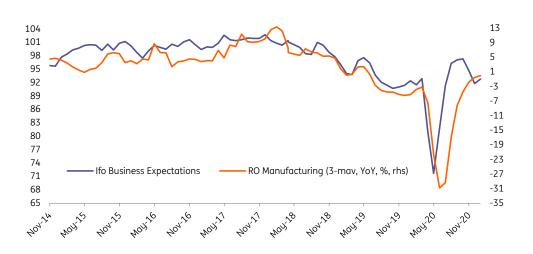


## Industry continues to underperform

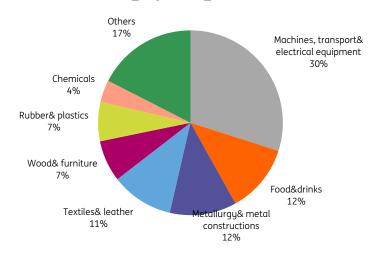
The industrial production began to contract in 2019 and







#### Industry split by subsectors



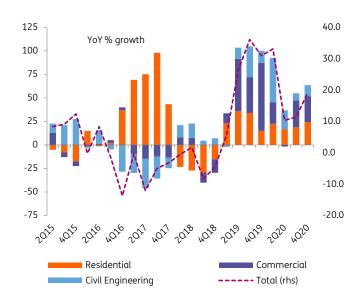
### Automotive and textiles are losing most of the jobs

	% of manufacturing production	% of manufacturing jobs	10M20 vs 10M19 growth	Net job creation (Oct-20 vs Oct-19)
Machines& transport equipment	30%	28%	-18%	-15,400
Food&drinks	12%	17%	-3%	-3,300
Metallurgy& metal constructions	12%	9%	-10%	-6,300
Textiles& leather	11%	14%	-24%	-25,600
Wood& furniture	7%	9%	-17%	-3,300
Rubber& plastics	7%	6%	-10%	-2,600
Chemicals	4%	2%	4%	-600



## Constructions stay in green

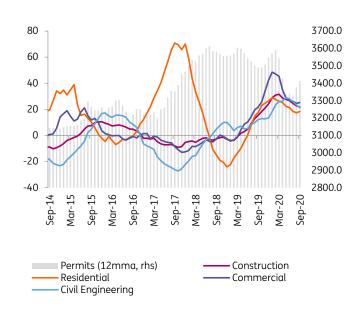
## Commercial constructions slowing down but others offset



### Constructions still expanding...

...on lagged effects from previous quarters and strong public spending boost

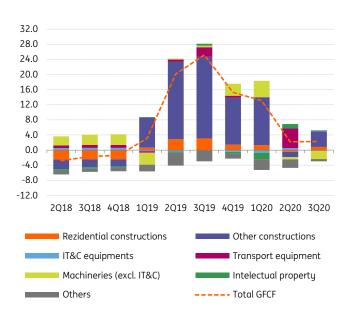
### New building permits stay strong



### Public works to keep the flag up

Governments commitment to boosting the public infrastructure investments could act as a backstop for the entire sector

#### Total investments in the economy



### **Construction driven**

Constructions (mostly nonresidential) have kept total investments in green in 2020



## Services: IT bearing the growth burden

### **Transports**

• The sector has contracted by 5% vs 2019 and has lost over 9k jobs. Commercial vehicles registration was down 35% at mid-year, pointing to sluggish recovery.

#### IT

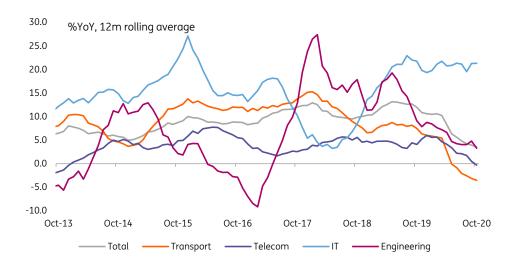
• Thriving sector (turnover up 25%, wages up 15% at mid-year), as companies boost digitalisation and work-from-home schemes.

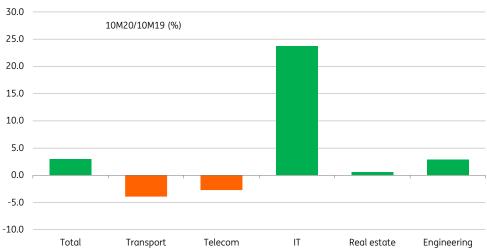
### **Engineering**

Normally a good indicator of future investments.
 Likely to corelate better with public works rather than private investments.

#### **Telecom**

Usually less sensitive to economic cycles

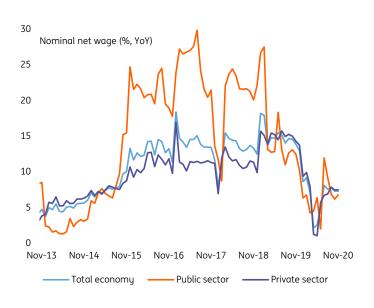




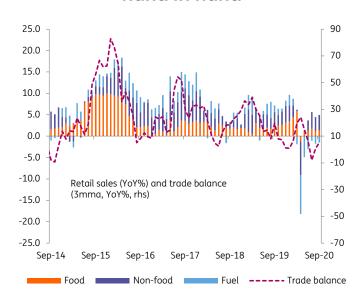


### **Consumer sector**

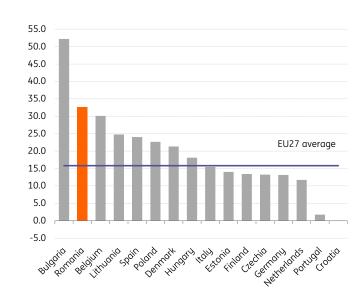
### Wages will NOT contract in 2020



## Retail sales and the trade balance: hand in hand



#### Online sales dynamic: impressive



### Wage growth remains positive...

...but statistical effects are likely distorting the picture as lower paid workers are dropped off the base

#### Sales are back to pre-crisis level...

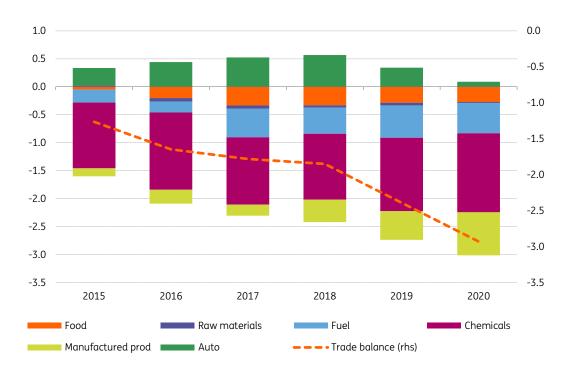
...and the trade balance follows. Despite a contracting demand in 2Q20, the trade balance deficit has widened to new historical highs

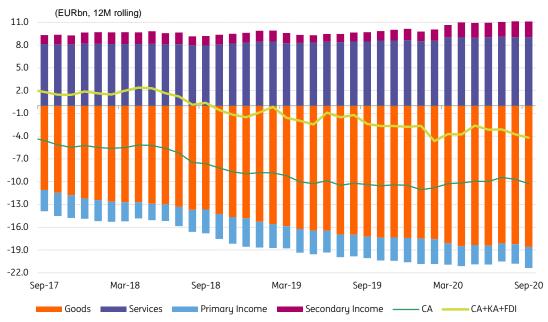
#### Romanian consumers turn digital

Online sales have boomed this year,
Romania being among the few countries
experiencing uninterrupted monthly
growth in the post-lockdown period



## Deteriorating external picture





#### Trade deficit still widening

- The surplus on the auto sector has been shrinking constantly, to the point of becoming irrelevant. The sector could end the year in a deficit for the first time after 7 years of consistent surpluses
- We expected a rebalancing of the trade picture but the reliance on imports seems to be more structural than estimated.

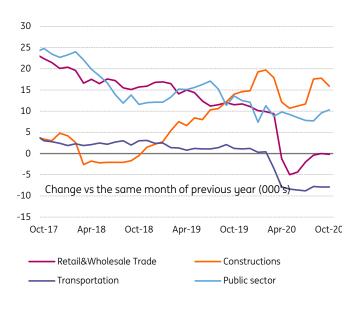
#### Current account deficit to remain a headache

- In the absence of meaningful FDIs, financing the external shortfall remains reliant on NBR's FX reserves
- We see the C/A deficit at 4.5% of GDP in 2020, same as in 2019, with the higher trade deficit likely to be offset by EU funds inflow to a larger extent than in the previous years
- Even if the C/A deficit improves, its financing structure will weaken

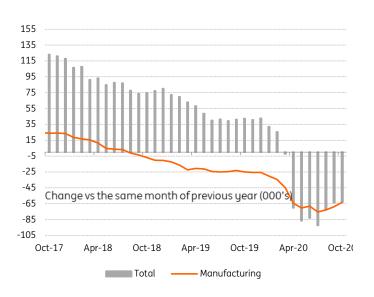


## Job creation: not succumbing but not a great story either

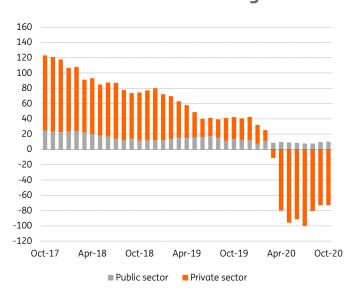
# Monthly net job creation per selected sectors



# Manufacturing job creation contracting since mid-2018



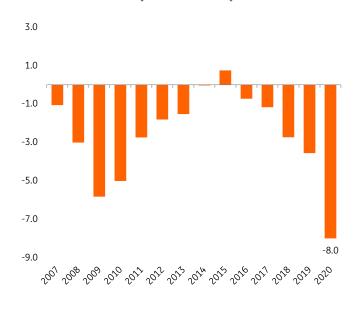
# Number of workers in the public sector continues to grow





## **Budget deficit on the skids**

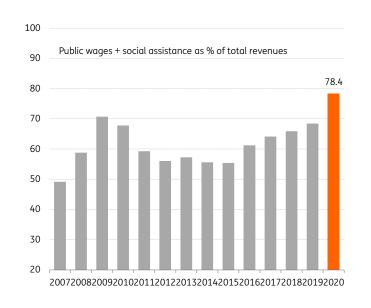
## January-November execution (% of GDP)



### Understandably high this time

As of July-2020 the budget deficit already exceeded the full 2019 gap. Around half of it is crisis related

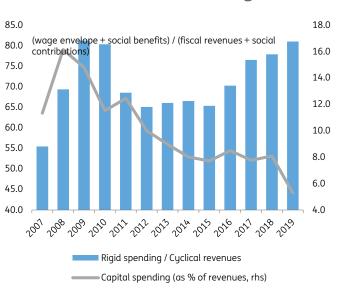
### Rigid spending seizing most resources



#### Hard to scale back

Public wages and social spending (mainly pensions) takes the structural deficit to record levels

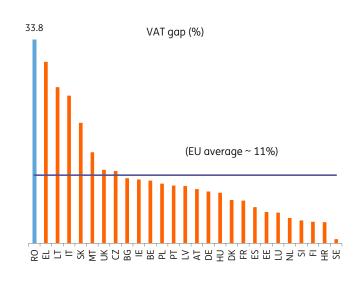
# Higher rigid spending = higher taxes...eventually



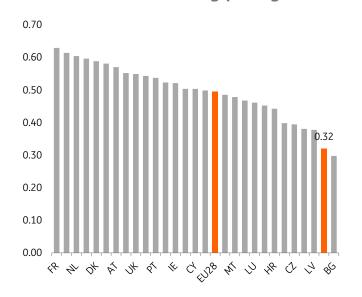


### Medium-term fiscal outlook

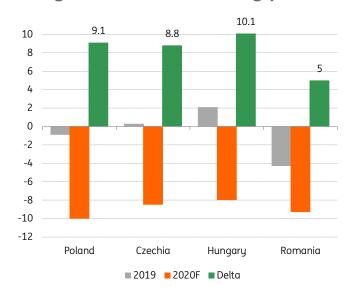
#### Largest VAT gap in Europe



Lack of automatic stabilizers leads to discretionary policy



# Fiscal impulse limited in Romania by the weaker starting point



#### Untacked tax evasion

Low compliance rate, WB program for ANAF declared off-track, large share of self-produced consumption in GDP

#### Limited room

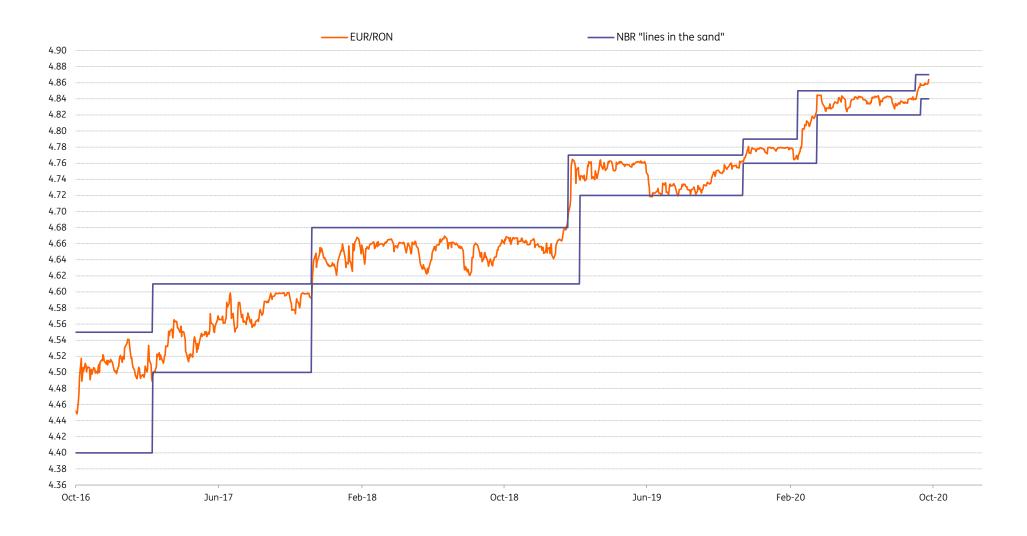
The budgetary semi-elasticity indicates by how much the budget balance changes as % of GDP when the output gap increases by 1ppt.

### Fiscal impulse - lowest in Romania

By regional standards, the budget gap will not look overly negative, but its inherent rigidity is the main problem



## EUR/RON: time for an adjustment towards the 4.90 zone





## **Forecasts**

	2021	2022	2023	2024	2025
GDP (%)	3.7	5.0	4.0	4.0	2.5
Inflation (avg, %)	2.5	2.5	2.5	2.5	2.5
Unemployment (ye, %)	5.2	4.7	4.2	4.0	4.0
Avg. wage growth (%)	3.3	5.0	5.0	5.0	5.0
Budget deficit (ye, %)	-7.3	-5.0	-3.8	-2.8	-2.5
EUR/RON (ye)	4.92	4.95	4.93	4.90	4.90

### https://think.ing.com/forecasts





